



# Real Estate Management Ethics Online (ETH001)

## Learning Objectives

### **Lesson 1: Getting Started**

- Describe the course purpose
- Assess your current knowledge of the IREM Code of Professional Ethics through a pre-test

### **Lesson 2: Introduction to Ethics**

- State the definition of ethics
- Explore the history and importance of ethics at IREM
- Review all articles of the IREM Code of Professional Ethics

### **Lesson 3: Ethical Decision Making**

- List excuses people make to justify unethical behavior
- Use the 5 Question Method for resolving ethical dilemmas

### **Lesson 4: CPM Code of Professional Ethics**

- Describe the articles of the IREM Code of Professional Ethics and apply them to real world scenarios

### **Lesson 5: Conflict of Interest**

- Define the concept of a fiduciary relationship
- Recognize potential conflicts of interest scenarios

### **Lesson 6: Enforcement: Detailed Case Study**

- Explain the enforcement process of the IREM Code of Professional Ethics
- Using a detailed case study, act as a member of the Ethics Committee to review a case

### **Summary**

- Review your knowledge learned during "Real Estate Management Ethics Online (ETH001)"