Mission Statement

Through our mission of WORKFORCE DEVELOPMENT we support education and training opportunities that align with the Institute’s goals and bolster industry growth.

We are committed to attracting and developing individuals for careers in real estate management.

Board of Directors

Edward H. Boudreau, Jr., CPM®, President
Robert B. Toothaker, CPM®, Vice President
Russell C. Salzman, CAE, IOM, Executive Director
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Barbara A. Campbell, CPM
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James A. Evans, CPM
John N. Gallagher, CPM
W. Alan Huffman, CPM
Saadat Keshavjee, CPM
Pamela W. Monroe, CPM
Louis H. Nimkoff, CPM
Victoria R. Parmentier, CPM
Michael B. Simmons, CPM
E. Craig Suhrbier, CPM

The IREM® Foundation is a 501(c)(3) nonprofit corporation created in 1977 to provide educational and research programs for real estate managers, educators, the government, and the public. The Foundation is largely supported through tax-deductible contributions, including donations from IREM® members and others involved in the real estate management industry.

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LETTER FROM THE PRESIDENT

I would like to thank each of you for your continued support of your IREM Foundation. Your support is deeply appreciated in this economy.

Our mission continues to focus on workforce development. Competent property management professionals are more in demand today than at any time in recent history and your Foundation is working hard to provide financial assistance to help bring those needs into balance.

I would also like to recognize and thank our IREM Chapters for their outstanding support of the Chapter Restricted Fund program. You have really understood the importance of this program as both a financial scholarship tool and a method of growing local membership.

As a follow up to those Chapters with established scholarship funds I would like to challenge you now to get and spend those funds on worthy scholarships! While it can be a challenge to identify and mentor worthy candidates through the membership and educational process, this is the ultimate path toward strong membership growth. Your IREM and IREM Foundation staff partners stand ready to help you achieve results.

Again, thank you and keep up all your hard work.

Sincerely,

Ed Boudreau, CPM
President
IREM Foundation

2010 ANNUAL REPORT
In spite of the economic turndown, the IREM Foundation continues to be a reliable, funding resource to the Institute. Although contributions were down significantly, the Foundation still managed to accomplish its mission of workforce development by supporting education and research projects that align with the Institute’s goals.

**Job Analysis study**

The Institute of Real Estate Management conducted a Job Analysis study designed to obtain descriptive information about the tasks performed in a job and the knowledge needed to adequately perform those tasks. The study was made possible by a contribution from the Joseph T. and Barbara Aveni Fund and the IREM Foundation. The Job Analysis study is currently being used in several course revisions and program content development.

**Valuing a Property Management Company**

The Institute published the third edition of *Valuing a Property Management Company* research study through grant funding provided by the IREM Foundation. The publication is designed to provide accurate and authoritative information in regard to the subject matter covered. Throughout the publication, readers will learn about the objective of a valuation of the property management company, followed by how to analyze the company from a number of factors.
Recognition, Appreciation, and Celebration

The IREM Foundation honors:

**Steve Easton, CPM – Lloyd D. Hanford, Sr. Distinguished Faculty Award Recipient**

The Lloyd D. Hanford Sr. Distinguished Faculty Award is presented to a member of the IREM faculty who has exemplified extraordinary dedication to the educational process and the advancement of knowledge in the property management profession. The award was established by the IREM Foundation in recognition of the importance of education to the real estate management profession. The award commemorates the direct contributions of Lloyd D. Hanford, Sr., one of the Institute’s early national presidents and a founder of the IREM real estate management education program.

**Beverly Roachell, CPM – Louise L. and Y.T. Lum Award Recipient**

One enduring legacy of IREM Past President Y.T. Lum is the Louise and Y.T. Lum Foundation, named for Y.T. and his wife. Through this Foundation, the Louise L. and Y.T. Lum Award was established within IREM in 1975 to recognize those who made a distinguished contribution to the real estate management profession.

**Robert Beal, CPM – J. Wallace Paletou Award Recipient**

The J. Wallace Paletou Award recognizes those who make significant contributions to the real estate management industry or contributed to the betterment of society as a whole through the role of a real estate manager.

Nominations for these prestigious awards may be submitted to the Foundation anytime throughout the year by September 10. When accepted, the award is typically presented during the IREM Leadership and Legislative Summit.
**Programs and Research (Cont.)**

**Scholarship Program**

The Scholarship Program afforded 84 people the opportunity to attend IREM courses. Scholarship recipients attended over 150 courses this year with 20 recipients earning an IREM credential – 1 ACoM® certification, 5 ARM® certifications and 14 CPM designations. Congratulations!

Maria Cook, ACoM
Atlanta, Georgia

Ivette Alerte, ARM
New York, NY

Neldo Angeles, ARM
Bronx, NY

Dorian Cornelius, ARM
Chicago, IL

Brandon Liles, CPM
Chapin, SC

Lee Nettles, CPM
Jackson, MS

Jennifer Santoro, ARM
New York, NY

David Ahn, CPM
Downey, CA

Monica Mallory, CPM
Overland Park, KS

Christopher Peckart, CPM
Valrico, FL

Neldo Angeles, ARM
Bronx, NY

Justin Callahan, CPM
Ft. Myers, FL

Selena Moore, CPM
Greensboro, NC

Jae Roe, CPM
Hampton, VA

Paul Dumouchel, CPM
Smithfield, RI

Kimberley Morgan, CPM
Austin, TX

Ronda Ross, CPM
Moyock, NC

Brandon Liles, CPM
Chapin, SC

Lee Nettles, CPM
Jackson, MS

Jennifer Santoro, ARM
New York, NY

David Ahn, CPM
Downey, CA

Monica Mallory, CPM
Overland Park, KS

Christopher Peckart, CPM
Valrico, FL

Ingo Kraus, CPM
Warminster, PA

Katherine Mullay, CPM
Las Vegas, NV

Yolanda White, CPM
Wichita, KS

**Testimonials**

"I am honored and very grateful to have been awarded this grant which will give me the opportunity to earn my ACoM certification this year. These courses will prepare me to take the next step in my real estate career providing my clients with the utmost quality in professional commercial property management."  
Maria Cook, ACoM

"I am honored to be the recipient of a 2009 Donald M. Furbush, CPM Scholarship and a 2010 Diversity Outreach Scholarship. The scholarships, in combination with the support of my employer First Potomac Management, LLC, have afforded me the opportunity to complete the final educational requirements toward my CPM designation. As a member of the IREM Diversity Advisory Board, I am acutely aware of IREM’s commitment to diversity within the organization and throughout the real estate industry as a whole. By obtaining my CPM with the assistance of these scholarships, I hope to show people of all backgrounds that the CPM designation is exclusive in its standards, but not by race, ethnicity, or gender. I am very thankful to the IREM Foundation for that opportunity."

Jae A. Roe, CPM

**IREM Foundation/RPM Scholarship Fund at Virginia Polytechnic Institute and State University**

This fund was established in March 2000 with a gift from the IREM Foundation. Annual distributions provide scholarship support to students enrolled in the College of Liberal Arts and Human Sciences’ Residential Property Management Program.

The following students have benefitted from this scholarship:

Amanda Roac
Thien-Kim Le

Katherine O’Brien
Jennifer Eden

Rashad Ferebee
John Tedona

Yolanda White, CPM
Wichita, KS
WAYS TO GIVE—SPECIAL EVENTS

It is these types of fundraising events and your participation in them that allow the Foundation to accomplish its mission and goals.

Kentucky Derby Party... “And They’re Off!”

On Saturday, May 1, 2010 the IREM Foundation hosted a Kentucky Derby Party during the IREM Leadership and Legislative Summit in Washington, DC. A “Foundation Fun Derby” was staged where IREM volunteer leaders served as jockeys. It was a blast! IREM Members and friends came out to mix and mingle. They sipped mint juleps in commemorative derby glasses, placed their bets and enjoyed the races. Guests wore their dramatic hats - some elegant while others were creatively crazy. Among those in attendance was Teri Lind, who won the Bonnet contest. Attendees also enjoyed the 136th running of the famed Churchill Downs Kentucky Derby race on big screens.

A big thank you to everyone who volunteered their time and participated in this festive event!
Joe Aveni Open to Benefit the IREM Foundation

It was a picture perfect day for golf in Orlando, Florida. The 40 golfers enjoyed the excitement, friendly competition and camaraderie that can only be experienced with tournament golf.

Thank you to all who made the Joe Aveni Open to Benefit the IREM Foundation such a great success. Because of you, the Foundation raised just over $19,000.

CONTEST WINNERS!

LONGEST DRIVE
Jim Evans

LONGEST PUTT
George Markley

CLOSEST TO THE PIN
Jonathan Woodbury

SHORTEST PUTT
Chip Crumpler

WINNING FOURSOME
Mike Kono, Sachino Kono, Maki Yamamoto, Tiger Yamamoto

2ND PLACE FOURSOME
Chip Crumpler, Jim Evans, Mike Lanning, Chris Mauth

Thank you to our sponsors for supporting this event!

Longest Drive Sponsor
Catylist

Shortest Drive Sponsor
Saadat Keshavjee, CPM

Driving Range Sponsor
Barbara Campbell, CPM

Hole Sponsor
Michael Uccellini, CPM

Longest Putt Sponsor
SealMaster

Amhurst Property Management, Ltd.

Outrigger Enterprises Group

United Realty Management Corporation, AMO

Closest to the Pin Sponsor
Circumspex

Practice Green Sponsor
Lou Nimkoff, CPM

Drink Ticket Sponsor
Vicki Parmentier, CPM

Brio Properties

R.E. Management, Inc.

We thank all of the individuals and IREM Chapters for your generous cash and raffle prize donations!

Ed Boudreau, CPM
Gene Burger, CPM
Jack Gallagher, CPM
Pam Monroe, CPM
Vicki Parmentier, CPM
Carolyn Perrigo, CPM
IREM Alabama Chapter No. 43
IREM Chicago Chapter No. 23
IREM Dallas Chapter No. 14
IREM Greater Los Angeles Chapter No. 6
IREM Greater Metropolitan Washington Chapter No. 8
IREM Greater New York Chapter No. 26
IREM Greater Phoenix Chapter No. 47
IREM Headquarters
IREM Houston Chapter No. 28
IREM Kentucky-West Virginia Chapter No. 104
IREM Louisiana Chapter No. 55
IREM Maryland Chapter No. 16
IREM Milwaukee Chapter No. 13
IREM Minnesota Chapter No.45
IREM New Jersey Chapter No. 1
IREM North Florida Chapter No. 35
IREM Northern Virginia Chapter No. 77
IREM San Diego Chapter No. 18
IREM South Florida Chapter No. 19
IREM St. Louis Chapter No. 11
IREM Virginia Tidewater Chapter No. 39
IREM West-Central Maryland Chapter No. 92
IREM West Michigan Chapter No.62
Party with a Purpose

On Wednesday night, October 20, 2010 during the IREM iCon Meetings in Orlando, Florida, over 150 IREM Members and conference attendees mixed, mingled, and sipped cocktails for a worthy cause. The Party with a Purpose was held in the swanky Zeta Bar located in the Hilton Bonnet Creek Hotel.

This is the first year for Party with a Purpose. It’s a great start for a new tradition of partnering with conference attendees to give back to society.

The party raised $7,400 to help with our mission of workforce development. Through workforce development we support education, research and training opportunities that align with the Institute’s goals and bolster industry growth. The Foundation is dedicated to attracting and developing individuals for careers in real estate management.

Thanks again to those who were able to join us, and we look forward to seeing you next year!

Special thanks to those who helped to make this a successful event!
CHAPTER RESTRICTED FUND PROGRAM

The Chapter Restricted Fund program, which works hand-in-hand with the Scholarship program, has grown significantly since last year. There are 47 IREM Chapters plus the Canadian Region No. 14 participating in the program. Chapters have collectively accumulated over $240,000 for the purpose of awarding scholarships to prospective and current members.

Thank you and congratulations to all of the chapters able to participate in this educational program.

IREM New Jersey Chapter No. 1
IREM Delaware Valley Chapter No. 3
IREM Boston Metropolitan Chapter No. 4
IREM Western Pennsylvania Chapter No. 7
IREM Greater Metropolitan Washington Chapter No. 8
IREM St. Louis Chapter No. 11
IREM Milwaukee Chapter No. 13
IREM Dallas Chapter No. 14
IREM San Diego Chapter No. 18
IREM South Florida Chapter No. 19
IREM San Francisco Bay Area Chapter No. 21
IREM Sacramento Valley Chapter No. 22
IREM Chicago Chapter No. 23
IREM Indianapolis Chapter No. 24
IREM Greater New York Chapter No. 26
IREM Houston Chapter No. 28
IREM Oregon-Columbia River Chapter No. 29
IREM Utah Chapter No. 33
IREM Hawaii Chapter No. 34
IREM North Florida Chapter No. 35
IREM Central Virginia Chapter No. 38
IREM Virginia Tidewater Chapter No. 39
IREM Western North Carolina Chapter No. 40
IREM Northern Ohio Chapter No. 41
IREM Columbus Chapter No. 42
IREM Florida West Coast Chapter No. 44
IREM Minnesota Chapter No. 45
IREM New Mexico Chapter No. 46
IREM San Antonio Chapter No. 48
IREM Southern Colorado Chapter No. 53
IREM North Carolina Piedmont Chapter No. 56
IREM East Tennessee Chapter No. 57
IREM Rochester Western New York Chapter No. 58
IREM Central Florida Chapter No. 60
IREM Austin Chapter No. 61
IREM Georgia Chapter No. 67
IREM Greater Nashville Chapter No. 71
IREM South Carolina Chapter No. 72
IREM Northern Virginia Chapter No. 77
IREM Mississippi Chapter No. 80
IREM El Paso Chapter No. 84
IREM Greater Rhode Island Chapter No. 88
IREM Orange County Chapter No. 91
IREM West Central Maryland Chapter No. 92
IREM New York Capital Region Chapter No. 93
IREM Southern New Jersey Chapter No. 101
IREM Greater Raleigh-Durham Chapter No. 105
Canada Region 14
PLANNED GIVING — OUR LEGACY OF LEADERS

Members of this elite group are not only an integral part of the IREM Foundation’s present, but are the keys to its future. There is no more dedicated and visionary form of commitment to the future success and growth of the IREM Foundation than a planned gift. Because of their generosity and method of giving they will provide the Foundation with the resources needed to fulfill its mission well into the next decade. Legacy of Leaders members are and will always be held in the highest regard by IREM and the Foundation. Thank you for your gift and for leaving a legacy with the IREM Foundation!

Testimonials

“IREM was a very important factor in my career development as a real estate management professional. IREM educational classes, the CPM designation, our local chapter and national meetings gave me the opportunity to meet other professionals and clients in the industry. This exposure had a significant impact on the growth of my career and business. My decision to remember the IREM Foundation through a planned gift is a way I can give back to the organization that helped me and pave the way for others starting a career in real estate management.”

Robert Click, CPM

“Providing a gift to the IREM Foundation in this manner allows me to contribute in a more significant way than might otherwise be possible.”

Jo Anne Corbitt, CPM

“IREM has played a significant role in my professional career. The knowledge I have gained and the contacts I have made over the years through my association with IREM have been extremely valuable. It is appropriate that I should remember IREM through planned giving to the IREM Foundation.”

Malcolm Bates, CPM

HISTORIC GIVING RECOGNITION

The IREM Foundation recognizes individuals whose combined personal outright or cumulative giving has reached $2,500 or more. All outright contributions made to the Foundation are included in this total, regardless of the gift designation.

DOUBLE DIAMOND $100,000 AND ABOVE
Joseph T. Aveni, CPM

RUBY $25,000 TO $49,999
Madeleine E. Abel, CPM
E. Craig Suhrbier, CPM

SAPPHIRE $10,000 TO $24,999
Edward H. Boudreau, Jr., CPM
Eugene J. Burger, CPM
Barbara A. Campbell, CPM
Robert O. Click, CPM
John N. Gallagher, CPM
W. Alan Huffman, CPM
Saadat Keshavjee, CPM
Pamela W. Monroe, CPM
Louis H. Nimkoff, CPM
Pamela W. Monroe, CPM
Michael B. Simmons, CPM
O. Randall Woodbury, CPM

EMERALD $5,000 TO $9,999
Anthony J. Barker, Sr., CPM
Malcolm W. Bates, CPM
William E. Borsari, CPM
Dorcas A. Cecil, CPM
Jo Anne Corbitt, CPM
Gail P. Duke, CPM
Kenneth Goodacre, CPM
William P. J. McCarthy, CPM
Richard F. Muhlebach, CPM
Regina Taylor Mullins, CPM
Victoria R. Parmentier, CPM
Beverly A. Roachell, CPM
Russell C. Salzman, CAE, IOM
Anthony W. Smith, CPM
Robert B. Toothaker, CPM

GOLD $2,500 TO $4,999
Irving M. Blue, CPM
Ronald L. Goss, CPM
Mickey E. Layden, CPM
Patricia A. Nooney, CPM
Robert Winder Nordblom, CPM
Mary W. Wilken, CPM
Donald B. Wilkerson, CPM
Gregory R. Wingate, CPM
Paige W. Woolwine
Cher R. Zucker-Maltese, CPM
## Financial Report

### Institute of Real Estate Management Foundation

**Statements of Financial Position**

December 31, 2010 and 2009

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and equivalents</td>
<td>$294,322</td>
<td>$145,727</td>
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<tr>
<td>Investments</td>
<td>524,801</td>
<td>469,574</td>
</tr>
<tr>
<td>Related party, contributions receivable</td>
<td>2,996</td>
<td>11,814</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$822,119</td>
<td>$627,115</td>
</tr>
</tbody>
</table>

|                  |            |            |
| **LIABILITIES AND NET ASSETS** |            |            |
| Liabilities      |            |            |
| Accounts payable | $ 4,341    | $ 6,032    |
| Scholarships and grants payable | -         | 26,156     |
| **Total Liabilities** | 4,341      | 32,188     |

|                  |            |            |
| Unrestricted Net Assets |            |            |
| Undesignated        | 439,341    | 300,928    |
| Board designated    | 106,467    | 206,472    |
| **Total unrestricted net assets** | 545,808    | 507,400    |

|                  |            |            |
| Temporarily restricted net assets |            |            |
| **Total Net Assets** | 271,970    | 87,527     |

|                  |            |            |
| **TOTAL LIABILITIES AND NET ASSETS** | $822,119   | $627,115   |
Institute of Real Estate Management Foundation  
Statements of Activities  
December 31, 2010 and 2009

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th></th>
<th>2009</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
<td>Temporarily Restricted</td>
<td>Total</td>
<td>Unrestricted</td>
</tr>
<tr>
<td>PUBLIC SUPPORT AND REVENUE</td>
<td>$144,736</td>
<td>$200,977</td>
<td>$345,713</td>
<td>$142,461</td>
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<tr>
<td>Contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donated services &amp; in-kind donations</td>
<td>114,935</td>
<td>-</td>
<td>114,935</td>
<td>22,338</td>
</tr>
<tr>
<td>Fundraising income</td>
<td>36,240</td>
<td>-</td>
<td>36,240</td>
<td>28,101</td>
</tr>
<tr>
<td>Sales revenue</td>
<td>4,594</td>
<td>-</td>
<td>4,594</td>
<td>2,755</td>
</tr>
<tr>
<td>Investment income</td>
<td>10,002</td>
<td>471</td>
<td>10,473</td>
<td>7,971</td>
</tr>
<tr>
<td>Unrealized and realized gains on investments</td>
<td>42,898</td>
<td>2,060</td>
<td>44,958</td>
<td>77,101</td>
</tr>
<tr>
<td>Grant obligation forfeitures</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2,380</td>
</tr>
<tr>
<td>Net assets released from restrictions - satisfaction of scholarship restrictions</td>
<td>19,065</td>
<td>(19,065)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>TOTAL PUBLIC SUPPORT AND REVENUE</td>
<td>$372,470</td>
<td>$184,443</td>
<td>$556,913</td>
<td>$283,107</td>
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<table>
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<th>EXPENSES</th>
<th>2010</th>
<th></th>
<th>2009</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>$334,062</td>
<td>-</td>
<td>$334,062</td>
<td>-</td>
</tr>
<tr>
<td>Grants, scholarships and awards program</td>
<td>176,776</td>
<td>-</td>
<td>176,776</td>
<td>100,461</td>
</tr>
<tr>
<td>Research studies</td>
<td>30,535</td>
<td>-</td>
<td>30,535</td>
<td>39,324</td>
</tr>
<tr>
<td>TOTAL PROGRAM SERVICES</td>
<td>207,311</td>
<td>-</td>
<td>207,311</td>
<td>139,785</td>
</tr>
<tr>
<td>General and administrative</td>
<td>55,468</td>
<td>-</td>
<td>55,468</td>
<td>66,142</td>
</tr>
<tr>
<td>Fundraising and promotion</td>
<td>71,283</td>
<td>-</td>
<td>71,283</td>
<td>71,123</td>
</tr>
<tr>
<td>TOTAL EXPENSES</td>
<td>$334,062</td>
<td>-</td>
<td>$334,062</td>
<td>-</td>
</tr>
</tbody>
</table>

| Change in net assets  | 38,408        | 184,443    | 222,851      | 6,057      | 39,051    | 45,108    |
| Net assets, beginning of year | 507,400 | 87,527 | 594,927 | 501,343 | 48,476 | 549,819 |
| Net assets, end of year | $545,808 | $271,970 | $817,778 | $507,400 | $87,527 | $594,927 |
**DONOR RECOGNITION**

The Foundation wishes to acknowledge with gratitude the generous support of the individuals and companies who have donated cash or in-kind gifts during the calendar year 2010. Every effort has been made to ensure the accuracy of this list. If an error has occurred, please contact the IREM Foundation Manager at 312-329-6008 or foundation@irem.org. Thank you!

### PRESIDENTS CIRCLE
**$5000 AND ABOVE**
- IREM Austin Chapter No. 61
- IREM Chicago Chapter No. 23
- IREM Columbus Chapter No. 42
- IREM Dallas Chapter No. 14
- IREM Delaware Valley Chapter No. 3
- IREM Greater New York Chapter No. 26
- IREM Hampton Roads Virginia Chapter No. 39
- IREM Houston Chapter No. 28
- IREM Michigan Chapter No. 5
- IREM Milwaukee Chapter No. 13
- IREM Orange County Chapter No. 91
- IREM South Antonio Chapter No. 48
- IREM South New Jersey Chapter No. 101
- IREM West North Carolina Chapter No. 40

William P. J. McCarthy, CPM
E. Craig Suhrbier, CPM
O. Randall Woodbury, CPM

### BOARD ROOM
**$3000 TO $4,999**
- IREM West-Central Maryland Chapter No. 92
- IREM New Jersey Chapter No. 1
- Gail P. Duke, CPM
- John N. Gallagher, CPM

### ATRIUM CLUB
**$2000 TO $2,999**
- Madeleine E. Abel, CPM
- IREM El Paso Chapter No. 84
- IREM Greater Metropolitan Washington Chapter No. 8
- IREM Greater Nashville Chapter No. 71
- IREM Northern Virginia Chapter No. 77
- Saadat Keshavjee, CPM
- Louis H. Nimkoof, CPM
- Victoria R. Parmentier, CPM

### MEZZANINE CLUB
**$1,000 TO $1,999**
- William E. Borsari, CPM
- Edward H. Boudreau, Jr., CPM
- Eugene J. Burger, CPM
- Barbara A. Campbell, CPM
- Kenneth Goodacre, CPM
- Tammy Gorr Hendrix, CPM

### GOLD LEVEL CONTRIBUTORS
**$500 TO $999**
- Malcolm W. Bates, CPM
- Greg P. Cartwright, CPM
- Marlene G. Dau, CPM
- CRM Rental Management, Inc, AMO®
- Richard H. Forsyth, CPM
- Ronald L. Goss, CPM
- Cheryl Ann Gray, CPM
- IREM Alabama Chapter No. 43
- IREM Central Florida Chapter No. 60
- IREM Central Virginia Chapter No. 38
- IREM Georgia Chapter No. 67
- IREM Greater Phoenix Chapter No. 47
- IREM Mississippi Chapter No. 80
- IREM New Mexico Chapter No. 46
- IREM San Diego Chapter No. 18
- IREM San Francisco Bay Area Chapter No. 21
- Brett M. Koutnik, CPM
- Pamela W. Monroe, CPM
- Ann E. Reisch, CPM
- Virginia J. Richey, CPM
- Michael J. Uccellini, CPM

### SILVER LEVEL CONTRIBUTORS
**$250 TO $499**
- Sheila A. Austin, CPM
- Diana Bosnjak, CPM
- Michael B. Carrasco, ARM
- CB Richard Ellis, Inc., AMO
- Columbus Jewish Foundation
- Walter J. Crumpler, Jr., CPM
- Robert D. Demson, CPM
- Faith Dickinson
- Joseph S. Greenblatt, CPM

### BRONZE LEVEL CONTRIBUTORS
**$100 TO $249**
- Michelle Ackermann, CPM
- Sandra J. Acton, CPM
- Debra J. Ackerman, ARM
- Stanford M. Ackley, CPM
- D. Glen Alexander, CPM
- Jim E. Alexander, CPM
- John Alito, CPM
- Jeffrey L. Allen, CPM
- Benedita de Jesus Alvealoga, ARM
- America First Properties Management, AMO
- Mercedes Anaya
- Niles D. Andersen, CPM
- Craig A. Anderson, CPM
- Arthur D. Andreassi, CPM
- Antonio Eustaquio De Andrade, CPM
- Cassandra L. Arnold
- Angela M Atkins, CPM
- Russel David Atlas, CPM
- Nancy Auger, ARM
- Bradford Gordon Augustine, CPM
- Patrice Augustine
- Raymond T. Ayers, III, CPM
- Raymond Baca, CPM
- Sally J. Bailey, ARM
- Alta G. Baker, CPM, ARM
- Alfonso Balda
- Patricia Ann Baldt
- Sara B. Barnes
- David Wayne Barr, CPM
- Emmette Barran
- Nicholas W. Barrett
- Sandip Basu
- Vanessa M. Baumann
- Troy R. Bayham

### IREM Greater Rhode Island Chapter No. 88
- IREM Greater New York Chapter No. 26
- IREM Hampton Roads Virginia Chapter No. 39
- IREM Houston Chapter No. 28
- IREM Illinois Chapter No. 23
- IREM Indiana Chapter No. 24
- IREM Indiana Chapter No. 25
- IREM Michigan Chapter No. 5
- IREM Milwaukee Chapter No. 13
- IREM Orange County Chapter No. 91
- IREM South Carolina Chapter No. 72
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- IREM St. Louis Chapter No. 11

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