



Donald B. Wilkerson, CPM®

2022 IREM® Representative to the NAR

Gaston and Wilkerson Management Group, AMO®

Reno, NV

Donald B. Wilkerson, CPM®, is IREM's representative to the executive committee of the National Association of REALTORS®. He serves on the IREM (Institute of Real Estate Management) Board of Directors. Wilkerson is also president/CEO of Reno-based Gaston and Wilkerson Management Group, AMO®, a full-service real estate firm engaged in multifamily, commercial, and industrial management as well as development and brokerage.

Getting his start in the appraisal business, Wilkerson learned how to value buildings. It wasn't until he began acquiring properties and getting involved in IREM that he really understood how to manage them. He earned his CPM certification in 2003. Once he realized how much IREM had to offer, he began to participate in and volunteer with IREM's Northern Nevada/Tahoe chapter, where he's since held numerous leadership positions and served twice as its president. In 2005 and 2009, he was honored as the chapter's "CPM of the Year."

Nationally, Wilkerson has held multiple volunteer positions, including regional vice president for Region 8, governing councilor, and serving on the IREM executive committee as a member and as a senior vice president. To Wilkerson, the opportunities afforded to him by IREM have been exceptional, and he wants to help other IREM members capitalize on their potential as well.

In addition to his involvement in IREM, he's a member of the Land Trust Alliance and served as chairman of the Nevada Land Trust, a nonprofit land trust that works with landowners and communities to protect and preserve open space. He was also asked to join the Counselors of Real Estate in 2020, validating Don's position as one of the most respected real estate specialists in the industry. Wilkerson has a passion for developing new projects, as it allows him to be creative – to see a need in the market and determine what will fill that need. He also takes pride in the fact that many of his employees have been with his firm for over 20 years.

Wilkerson graduated from the University of Nevada with a degree in Economics and Finance. A second generation Nevadan, Wilkerson and his wife proudly raised their 3 children in Reno, while spending as much time as possible at their family vacation home in Lake Tahoe or their ranch in Fallon, NV. During his free time, when not golfing or skiing, he can be found exploring the special places in Nevada. Wilkerson is proud his son Brad is following in his footsteps as he earns his CPM certification.

Wilkerson is a member of the IREM Northern Nevada/Tahoe chapter.