

CCIM & IREM SUCCESS SERIES 2008
CHICAGO, OCTOBER 18, 2008
9:00 A.M. – 10:30 A.M.

LEADERSHIP
Dr. John R. Powers

We are all teachers...all the time. We are constantly teaching everyone around us who we are and what we believe life is all about.

There is a first time and a last time for everything. Live the moment.

A work-a-holic puts all of their time into their job.

A love-a-holic puts all of their humanity, intellect, humor, common sense, creativity and passion into their career.

Life is learning and learning is life. Always be getting better at something.

We can either learn from someone or judge them but we cannot do both. One eliminates the possibility of the other.

Every morning we get to choose our ODDITUDE. Is today to be endured or celebrated?

Rules are the answers to yesterday's question. What works now?

We should never confuse success and failure with winning and losing.

Hope is the joy of planning for but not knowing the future.

Logic is the guardrail on the highway of passion.

Treat yourself well. Treat others likewise.

Exercise even if it's only a short walk at lunchtime or after work. Exercise opens and encourages your mind to have new thoughts, consider new possibilities and think new ideas.

Compliment loudly. Criticize in a whisper. Most of us feel we do not get the credit we deserve. Most of us are right.

When we deal with someone, we must see beyond the sliver (colleague, employee, client) relevant to us and see the universe that is the human being.

Count your blessings. You get up in the morning, shower, get dressed and have breakfast. Already, you have lived a dozen miracles.

Do something new, not stupid, new. If you read the Wall Street Journal, this week read the National Enquirer. If nothing else, you'll get the news three weeks early.

Never walk a road that doesn't lead to your heart.

Be totally intolerant of intolerance.

Help those who need it. Reward those who deserve it.

You are never truly an adult until you consider all the children of the world yours.

Write notes (not emails or phone calls) to those who matter in your life especially when they do not expect it.

Listen.

Life is not a science. It is an art. Great artists have three virtues in common: They are joyous. They love who they are and what they do. They are creative. They learn from everyone around them but they live life in their own unique way. They are demanding. They will settle for nothing less than the very best from themselves and everyone around them.

Wear your ODDITUDE on your face. People with pleasant expressions are seen by others as more intelligent and caring and possessing strong leadership skills. Men who wear a smile greatly increase their sex appeal. Every study done among women, when they are asked to name the top ten things they like about a man, Number One or Two is always a sense of humor. The top ten things listed by men about women...are too disgusting to talk about.

Each of us is a rock that sends ripples through generations.

May your days, like your junk drawers, be cluttered and filled with surprises.
May there be a corner store on every block of your life.
May your dreams and the dreams of everyone you love always have a front porch view.
Dr. John R. Powers

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**“LIONS WALK SOFTLY SO THEY CAN LISTEN.” LEADERSHIP PROGRAM
PRESENTED BY DR. JOHN POWERS.**

**FIVE WAYS FOR A LEADER TO
THINK BETTER**

1. Make connections between points in a relationship that you did not see before.
2. Common Sense.
3. Going one step beyond where everyone else has gone.
4. Listening to the average person rather than the expert.
5. Talk to and listen to the fool.

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LEADERSHIP

**LEADERS ARE ONLY AS STRONG AS THE PEOPLE WHO SUPPORT THEM.
TOWARDS THAT END, LEADERS –**

1. Enhance our self confidence.
2. Make us better problem solvers.
3. Enable us to be better negotiators.
4. Stimulate our creative thinking.
5. Try to reduce our physical and emotional stress.
6. Teach us that Hope is the joy of planning for but not knowing the future.
7. Alleviate our boredom.
8. Create a common ground which is the cement of teamwork and cooperation.
9. Create an atmosphere where mistakes are allowed and change is embraced.
10. Stimulate our feelings of optimism.
11. Literally elevate our physical energy.
12. Compliment us at the top of their lungs – criticize in a whisper.
13. Make us, in the eyes of others, more likeable and trustworthy.
14. Work WITH us – don't ask us to work FOR them.
15. Listen.

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